

CIO Advisor

LEVERAGING TECHNOLOGY FOR APAC BUSINESSES

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Company:

Reval

Key Person:

Jiro Okochi,
CEO & Co-Founder
Gunther Peer, VP

Description:

Reval provides robust treasury and risk management capabilities to help banks differentiate web-based services to their corporate banking clients

Website:

reval.com

Top 20 Finance Technology Solution Providers - 2016

With the adoption of the latest technologies by financial organizations, customers expect more efficient, affordable and scalable financial services. Given, today's increasingly competitive financial market, it has become imperative for financial service providers to keep pace with the ever changing digital landscape. In a recent report by The Global Findex Database 2014, the number of account holder's has grown 13 percent with the adoption of finance technology in banking services. In addition, by deploying financial technology customers have gained hassle – free transactions and better understanding of the market. Today, mobile banking is playing a major role in improving financial services. According to a recent report, mobile banking has been cited as one of the four areas which can drive a major breakthrough in alleviating poverty and expanding financial inclusion. Thus, it has become highly significant for organizations to include mobile banking as one of their primary service. Since these advancements in the finance sector are beginning to grow, financial companies have a massive task in front of them to give customers the perfect set of mobile banking and other technology enabled financial services.

The current edition of CIO Advisor presents to you the "Top 20 Finance Technology Solution Providers". The list intends to bring some of the most prominent organizations which are at the forefront of providing reliable and cost effective finance services and are capable to help customers reap the benefits of the latest financial technologies.

Reval: Strengthening Global Banks with Robust Liquidity Management Capabilities for Corporate Clients

Banks aim to help their corporate clients in the areas of cash optimization and liquidity management. Bringing their clients the best in corporate banking services with robust web-based capabilities helps banks to better retain their existing clients and win new business. It is the innovation in corporate banking services that drives banks to seek out technology partners that will help them differentiate. Reval serves as a bank's innovation partner, delivering the expertise, robust capabilities and proven implementations to help banks get to that next level in serving corporate treasuries.

A global provider of a scalable cloud platform for Treasury and Risk Management (TRM), Reval helps corporate enterprises better manage cash, liquidity and financial risk, and account for and report on complex financial instruments and hedging activities. Ever since its



With 17 years of experience in serving corporates directly, Reval is the perfect partner to help banks improve their corporate banking services



Günther Peer,
Vice President

inception in 1999, Reval has been at the forefront of treasury and risk management innovations that transform the way corporations manage treasury and risk. It helps in configuring and delivering corporate treasury technology the way different markets want to consume it – by region, size, complexity, and use cases. “With 17 years of experience in serving the corporate sector directly, Reval is the perfect partner to help banks improve their corporate banking services,” says Günther Peer, Vice President, Reval.

Reval provides industry leading capabilities and market knowledge of corporate liquidity to banks, regardless of their size and region. Its offering, Reval INSIDE is tailored aptly to the needs of banks

that want to offer a superior banking experience through white-labelled cash and liquidity management solutions. “Designed by cloud treasury and risk management (TRM) experts, Reval INSIDE provides liquidity management functionality that integrates seamlessly into the bank's platform and into their web portal,” enthusiastically adds Günther.

In due course of time, Reval has partnered with numerous banks across the globe, building numerous faithful relationships. One of the major accomplishments by the Reval team was its collaboration with a global bank operating across Asia, Africa and the Middle East. The organization assisted the bank in expanding its transaction banking operations globally. Reval has successfully rolled out in over 30 key markets around the world for that project, serving as the bank's global liquidity management platform. Such efforts have earned accolades for Reval in the form of prestigious titles, including one of the fastest-growing TRM providers in the market (IDC, 2015) and a Top 10 TRM provider (Apps Run the World 2014).

Detailing the future focus areas for Reval, Günther says, “As a high-growth company we will deepen our Reval INSIDE offering in key markets, including SE Asia, India and Japan, where we are already serving corporates and continue to develop capabilities in the way these markets want to consume them.” 